

## Solicitation Rules

		Can a producer solicit business prior to Company appointment?		IF "YES", contract paperwork can be submitted with first application, but appointment must be sent to the State DOI no later than timeframe listed below.	Is the writing agent's hierarchy required to be licensed/appointed to receive commissions?		
Midland National		YES	NO	TIMEFRAME	YES	NO	
Alabama	AL	X		15 DAYS		X	
Alaska	AK	X		30 DAYS		X	
Arizona	AZ	X		NO STATE REQUIREMENT		X	
Arkansas	AR	X		15 DAYS		X	
California	CA	X		30 DAYS	X		
Colorado	CO	X		NO STATE REQUIREMENT	X		
Connecticut	CT	X		15 DAYS		X	
Delaware	DE	X		15 DAYS		X	
Dist. of Columbia	DC	X		30 DAYS		X	
Florida	FL	X		45 DAYS	X		
Georgia	GA		X	EFFECTIVE DATE WE APPOINT	X		
Hawaii	HI	X		15 DAYS		X	
Idaho	ID	X		15 DAYS		X	
Illinois	IL	X		NO STATE REQUIREMENT		X	
Indiana	IN	X		NO STATE REQUIREMENT		X	
Iowa	IA	X		30 DAYS		X	
Kansas	KS	X		30 DAYS		X	
Kentucky	KY	X		45 DAYS	X		
Louisiana	LA	X		15 DAYS	X		
Maine	ME	X		15 DAYS		X	
Maryland	MD	X		30 DAYS		X	
Massachusetts	MA	X		15 DAYS	X		
Michigan	MI	X		15 DAYS		X	
Minnesota	MN	X		30 DAYS		X	
Mississippi	MS	X		15 DAYS	X		
Missouri	MO	X		NO STATE REQUIREMENT		X	
Montana	MT	X		15 DAYS	X		
Nebraska	NE	X		15 DAYS		X	
Nevada	NV	X		15 DAYS		X	
New Hampshire	NH	X		15 DAYS		X	
New Jersey	NJ	X		15 DAYS		X	
New Mexico	NM	X		15 DAYS	X		
New York	NY	MIDLAND IS NOT LICENSED IN NY. WE DO NOT ACCEPT APPOINTMENTS FOR NY					
North Carolina	NC	X		30 DAYS	X		
North Dakota	ND	X		30 DAYS		X	
Ohio	OH	X		30 DAYS		X	
Oklahoma	OK	X		45 DAYS	X		
Oregon	OR	X		15 DAYS		X	
Pennsylvania	PA	X		30 DAYS	X		
Rhode Island	RI	X		NO STATE REQUIREMENT		X	
South Carolina	SC	X		14 DAYS	X		
South Dakota	SD	X		15 DAYS		X	
Tennessee	TN	X		30 DAYS	X		

<b>Texas</b>	<b>TX</b>	<b>X</b>		<b>30 DAYS</b>	<b>X</b>	
<b>Utah</b>	<b>UT</b>	<b>X</b>		<b>15 DAYS</b>	<b>X</b>	
<b>Vermont</b>	<b>VT</b>	<b>X</b>		<b>15 DAYS</b>		<b>X</b>
<b>Virginia</b>	<b>VA</b>	<b>X</b>		<b>30 DAYS</b>	<b>X</b>	
<b>Washington</b>	<b>WA</b>		<b>X</b>	<b>DATE OF STATE APPROVAL</b>	<b>X</b>	
<b>West Virginia</b>	<b>WV</b>	<b>X</b>		<b>15 DAYS</b>		<b>X</b>
<b>Wisconsin</b>	<b>WI</b>	<b>X</b>		<b>15 DAYS</b>	<b>X</b>	
<b>Wyoming</b>	<b>WY</b>	<b>X</b>		<b>15 DAYS</b>		<b>X</b>